



## COMPETENCIES

### • Functions

- Clinical development
- Post-approval interventional and observational studies
- Search and Evaluation of external opportunities

### • Organizations

- Big and mid-pharma
- Biotech/start-up
- CRO

### • Specialties

- Dermatology
- Rare/orphan diseases
- General Medicine

### • CH / EU / USA

## EDUCATION

- Specialist Physician in Dermatology
- Medical Doctor
- ECFMG

## CONTACT DETAILS

### Maurice Zultak, MD Zultak Consulting SAS

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French citizenship  
Swiss G working permit

After 8 years in Academic Medicine and 30 years in the Pharmaceutical Industry, Dr. Maurice Zultak has decided to make his clinical and managerial expertise available to Pharma, Biotech and CRO companies needing temporary support. His broad experience across functions, therapy areas and organizations has provided him with the knowledge and flexibility needed to meet his clients' demands.

## SERVICE OFFERING

Medical and managerial advice and support to Pharma and Biotech organizations, including

- Medical monitoring
- Medical review of study and integrated reports, narratives and case reports
- Due diligence
- Project and team management
- Issue management, mentoring

Flexible contract engagements to meet clients' needs: fee for service or fixed-cost; at client site or home-based; temporary employments can also be considered.

## CURRENT ROLES

### SINCE 2019: ZULTAK CONSULTING SAS, STRASBOURG (FRANCE)

- **Search & Evaluation of In-Licensing Candidates in Orphan Indications** (*Feb – June 2022*)
- **Consulting for Local Start-up on Line Extension in Orphan Indication** (*May 2021*)
- **Partnership in a New Venture Developing a Patented Novel Dermatological Formulation** (*since Aug 2020*)
- **Interim Global Medical Affairs Physician for a top-10 Pharma company** (*July 2019-June 2020*)

# EXPERIENCE

## 2014-2020: SWISS HEALTH LICENSING GROUP (SWISS HLG)

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- **Editor for the Swiss HLG Good Partnering Practices initiative (Swiss GPP)** (June 2017 - Dec 2020)  
The Swiss GPP is a set of principles to facilitate partnering between Pharma/Healthcare organizations: <http://www.swisshlg.com/category/ourinitiatives/gpp/>
- **Member of the Board of Directors** (June 2014–May 2017)  
Managed 15<sup>th</sup> Anniversary Conference, focused on Healthcare Megatrends

## 2004-2018: ACTELION PHARMACEUTICALS LTD, then JANSSEN PHARMACEUTICALS INC, ALLSCHWIL (SWITZERLAND)

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- **Senior Director, Search & Evaluation, Corporate Business Development** (February 2010–December 2018)
  - Identified partnering opportunities in the orphan/rare disease area
  - Conducted initial scientific assessment and selection
  - Led due diligence process
  - Drove alliance management with start-up companies
- **Senior Director Sciences Group, Global Medical Marketing** (February 2004-January 2010)  
Responsible for worldwide post-approval clinical activities for all Actelion Pharmaceuticals marketed compounds, including leadership for:
  - Phase IIIB/IV clinical trials
  - Disease and compound registries
  - Post-marketing surveillance programs
  - Physician sponsored-studies

## 2001-2004: BASILEA PHARMACEUTICA LTD, BASEL (SWITZERLAND)

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- **Therapeutic Area Head, Dermatology**
  - Developed Dermatology portfolio: R&D, market planning and BD&L (with focus on Toctino®)
  - Set-up development organization for drug safety

## 1996-2001: QUINTILES SA, STRASBOURG (FRANCE)

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- **Director, Dermatology** (May 1998-May 2001)
  - Responsible for the successful development of Quintiles services (from consulting to turn-key clinical operations) in Dermatology
- **Director, Clinical Operations** (January 1996-April 1998)
  - Managed transition following divestment from Roche
  - In particular, set up a successful profit center of 40 clinical research professionals

## 1987-1995: ROCHE PHARMACEUTICALS LTD, STRASBOURG (FRANCE), NUTLEY (NJ, USA), BASEL (SWITZERLAND)

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- Increasing responsibilities from **Clinical Research Physician** to **Group Leader in Dermatology**, then **Cardiology**

## 1984-1987: DEPARTMENT OF DERMATOLOGY, UNIVERSITY HOSPITAL AND MEDICAL FACULTY, BESANÇON (FRANCE)

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- **Assistant Physician, Assistant Professor:** treating patients, training residents and teaching students